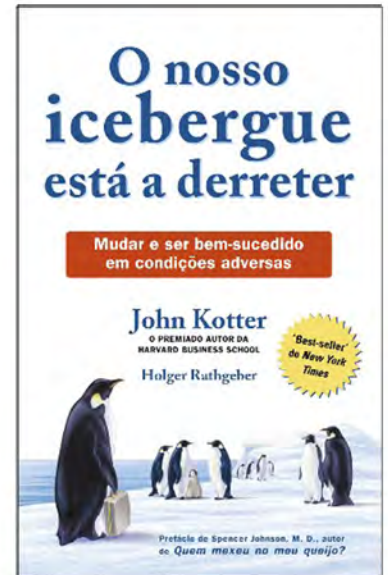
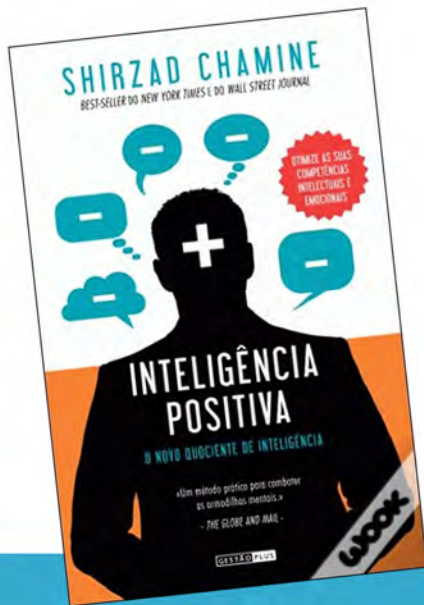
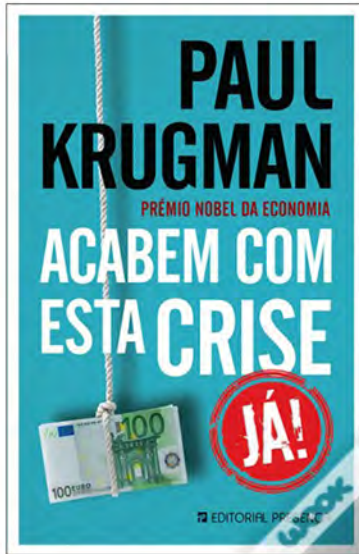


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BIPList 013 – Books-in-Portuguese

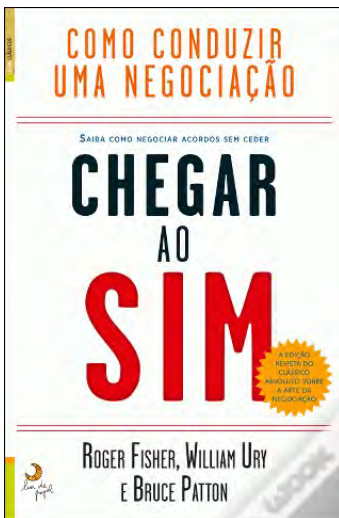
Africa Regional Services, Paris



June 2016



Conflict Resolution



8966.

Fisher, Roger et. al

Como Conduzir uma Negociação - Chegar ao Sim.

Original title : Getting to Yes: Negotiating Agreement Without Giving In

Lua de Papel, 2012. 224 p.

\$17.00

[eBook disponible ici](#)



8987.

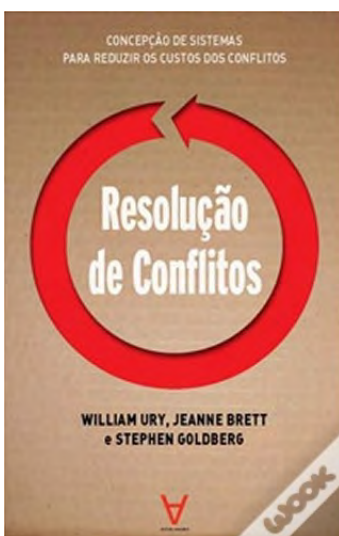
Hicks, Donna

Dignidade - O Papel que Desempenha na Resolução de Conflitos.

Original title : Dignity: Its Essential Role in Resolving Conflict
Bizâncio, 2013. 236 p.

\$17.00

(eBook non disponible)



8988.

Ury, William et. al

Resolução de Conflitos.

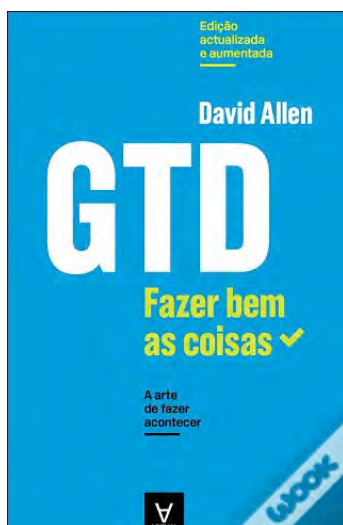
Original title : Getting Disputes Resolved: Designing Systems to Cut the Costs of Conflict

Actual Editora, 2009. 248 p.

\$20.00

(eBook non disponible)

Entrepreneurship



8973.

Allen, David

GTD - Fazer Bem as Coisas. A arte de fazer acontecer.

Original title : Getting Things Done: The Art of Stress-Free Productivity

Actual Editora, 2015. 380 p.

\$23.00

eBook disponible [ici](#)



8968.

Blanchard, Ken et. al

Comprimido da Liderança (O). O ingrediente secreto da motivação.

Original title : Leadership Pill (The): The Missing Ingredient in Motivating People Today

Gestão Plus, 2012. 104 p.

\$14.00

(eBook non disponible)



8969.

Blanchard, Ken et. al

Modelo da Confiança (O). O segredo para formar equipas fortes, motivadas e vencedoras.

Original title : Trust Works!: Four Keys to Building Lasting Relationships

Gestão Plus, 2014. 152 p.

\$15.00

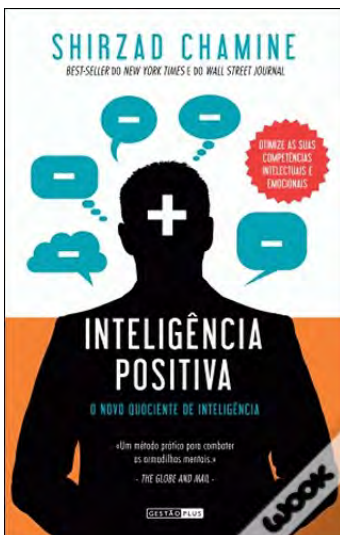
(eBook non disponible)



8984.
Carnegie, Dale
Como Fazer Amigos e Influenciar Pessoas.
Original title : How to Win Friends & Influence People
Lua de Papel, 2011. 288 p.
\$18.00
[eBook disponíbil ici](#)



8985.
Carnegie, Dale
Como Ser Um Líder Eficaz.
Original title : Leader in You (The): How to Win Friends, Influence People, and Succeed in a Changing World
Prime Books, 2012. 176 p.
\$16.00
(eBook non disponíbil)



8960.
Chamine, Shirzad
Inteligência Positiva.
Original title : Positive Intelligence: Why Only 20% of Teams and Individuals Achieve Their True Potential AND HOW YOU CAN
Gestão Plus, 2013. 272 p.
\$18.00
[eBook disponíbil ici](#)



8975.

Collins, Jim

De Bom a Excelente.

Original title : Good to Great: Why Some Companies Make the Leap...And Others Don't

Casa das Letras, 2007. 384 p.

\$20.00

(eBook non disponible)



8955.

Collins, Jim

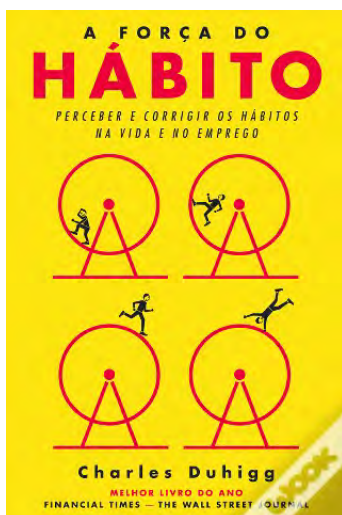
Como as Grandes Empresas Caem. E como muitas empresas resistem ao declínio.

Original title : How the Mighty Fall: And Why Some Companies Never Give In

SmartBook, 2011. 216 p.

\$11.00

(eBook non disponible)



8961.

Duhigg, Charles

Força do Hábito (A). Perceber e corrigir os hábitos na vida e no emprego.

Original title : Power of Habit (The): Why We Do What We Do in Life and Business

Dom Quixote, 2013. 428 p.

\$23.00

(eBook non disponible)



8982.

Godin, Seth

Fraude de Ícaro (A). Não deixe que a ilusão o impeça de ir mais longe.

Original title : Icarus Deception (The): How High Will You Fly?

Gestão Plus, 2013. 216 p.

\$18.00

[eBook disponível ici](#)



8981.

Godin, Seth

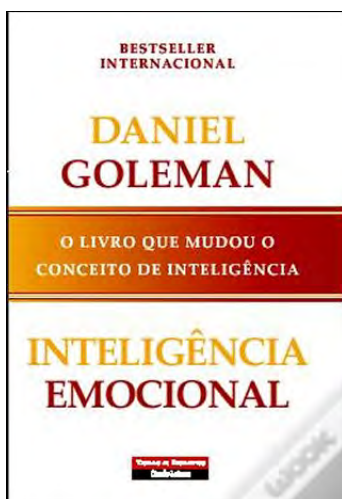
Vaca Púrpura (A).

Original title : Purple Cow: Transform Your Business by Being Remarkable

Editorial Presença, 2009.

\$15.00

(eBook non disponible)



8962.

Goleman, Daniel

Inteligência Emocional. O livro que mudou o conceito de inteligência.

Original title : Emotional Intelligence: Why It Can Matter More Than IQ

Temas e Debates, 2010. 376 p.

\$23.00

(eBook non disponible)



8963.

Goleman, Daniel

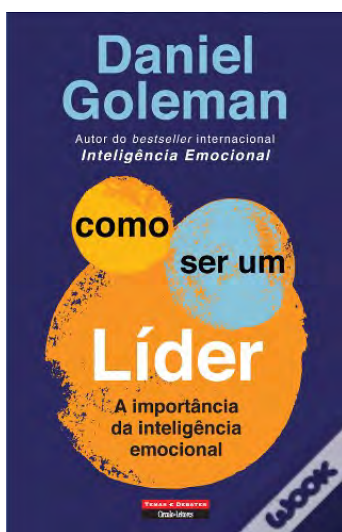
Foco - O Motor Oculto da Excelência.

Original title : Focus: The Hidden Driver of Excellence

Temas e Debates, 2014. 336 p.

\$21.00

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8964.

Goleman, Daniel

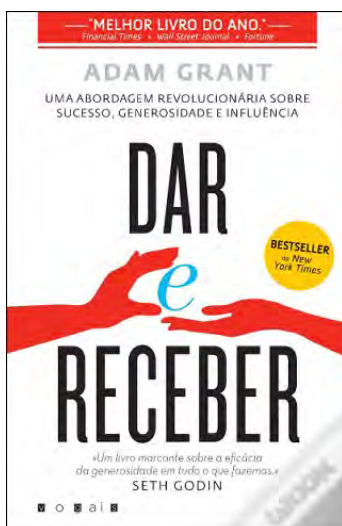
Como Ser Um Líder.

Original title : Primal Leadership: Unleashing the Power of Emotional Intelligence

Temas e Debates, 2016. 244 p.

\$18.00

[eBook disponí­vel aqui](#)



8953.

Grant, Adam

Dar e Receber. Uma abordagem revolucionária sobre sucesso, generosidade e influência.

Original title : Give and Take: Why Helping Others Drives Our Success

Vogais, 2014. 352 p.

\$20.00

(eBook non disponí­vel)



8976.

Guillebeau, Chris

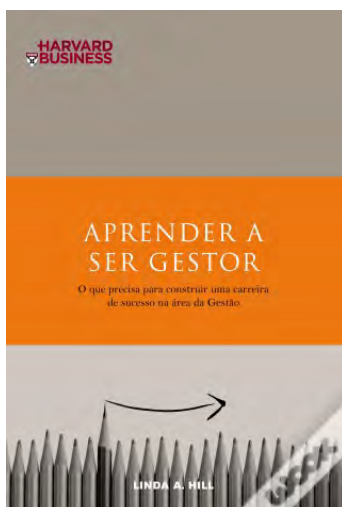
Startup. Comece a sua empresa por 100€.

Original title : \$100 Startup (The): Reinvent the Way You Make a Living, Do What You Love, and Create a New Future

Self PT, 2013. 288 p.

\$19.00

[eBook disponíbil e ici](#)



8959.

Hill, Linda

Aprender a Ser Gestor. O que precisa para construir uma carreira de sucesso na área de gestão.

Original title : Being the Boss: The 3 Imperatives for Becoming a Great Leader

Actual Editora, 2010. 400 p.

\$17.00

(eBook non disponíbil e)



8979.

Hill, Napoleon

Pense e Fique Rico. Mais de 40 milhões de exemplares. O clássico de automotivação mais vendido do mundo.

Original title : Think And Grow Rich

Lua de Papel, 2012. 232 p.

\$17.00

[eBook disponíbil e ici](#)



8956.

Kawasaki, Guy

Arte do Empreendedor (A). Guia completo para começar a triunfar no seu negócio.

Original title : Art of the Start (The): The Time-Tested, Battle-Hardened Guide for Anyone Starting Anything

Vogais, 2011. 240 p.

\$19.00

(eBook non disponible)



8957.

Kawasaki, Guy

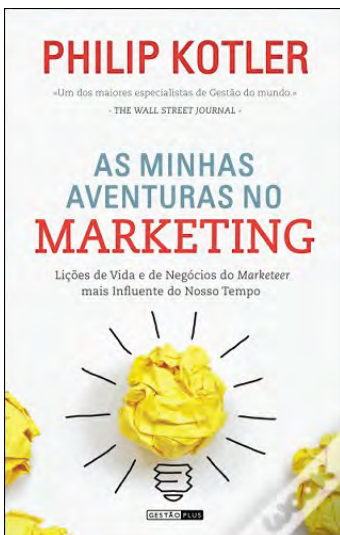
Encantamento. A Arte de Transformar Emoções, Ideias e Atitudes.

Original title : Enchantment: The Art of Changing Hearts, Minds, and Actions

Vogais, 2011. 224 p.

\$19.00

(eBook non disponible)



8972.

Kotler, Philip

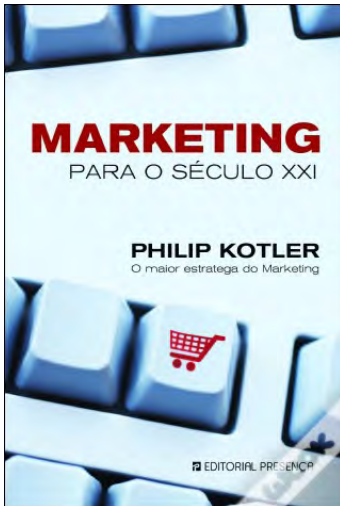
As Minhas Aventuras no Marketing. Lições de vida e de negócios do marketer mais influente do nosso tempo.

Original title : Kotler on Marketing: How to Create, Win, and Dominate Markets

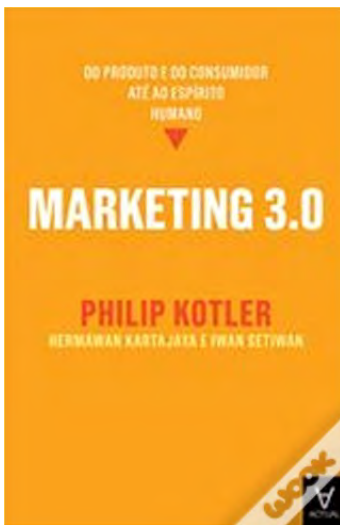
Gestão Plus, 2015. 184 p.

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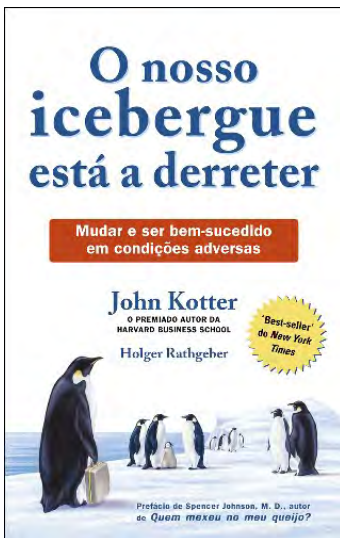
eBook disponible ici



8970.
Kotler, Philip
Marketing para o Século XXI.
Original title : Marketing
Editorial Presença, 2008. 280 p.
\$20.00
(eBook non disponible)



8971.
Kotler, Philip et. al
Marketing 3.0. Do produto e do consumidor até ao espírito humano.
Original title : Marketing 3.0: From Products to Customers to the Human Spirit
Actual Editora, 2015. 192 p.
\$18.00
(eBook non disponible)



8967.
Kotter, John
Nosso icebergue está a derreter (O).
Original title : Our Iceberg Is Melting: Changing and Succeeding Under Any Conditions
Ideias de Ler, 2014. 128 p.
\$15.00
(eBook non disponible)



8958.

Lashinsky, Adma

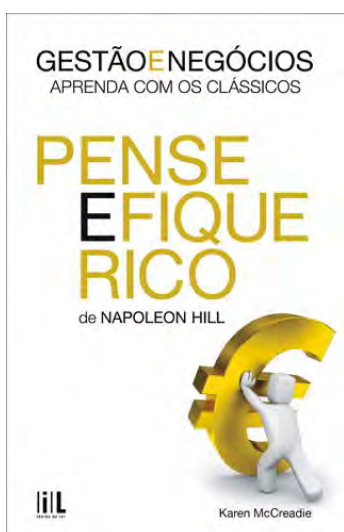
Segredo da Apple (O). Tudo o que ainda não sabe sobre a empresa mais secreta e mais admirada do mundo.

Original title : Inside Apple: How America's Most Admired and Secretive Company Really Works

Objectiva, 2013. 272 p.

\$19.00

(eBook non disponible)



8965.

McCreddie, Karen

Pense e Fique Rico de Napoleon Hill.

Original title : Napoleon Hill's Think and Grow Rich: A 52 Brilliant Ideas Interpretation

Ideias de Ler, 2009. 136 p.

\$17.00

(eBook non disponible)



8977.

Mintzberg, Henry

Managing. Desvendando o dia a dia da gestão.

Original title : Managing

Bookman, 2010. 304 p.

\$26.00

(eBook non disponible)



8978.

Mintzberg, Henry et. al

Management Não é o Que Você Pensa.

Original title : Management? It's Not What You Think!

Bookman, 2011. 152 p.

\$22.00

(eBook non disponible)



8974.

Stone, Brad

Maior Loja do Mundo (A). Amazon e a era da inovação

Original title : Everything Store (The): Jeff Bezos and the Age of Amazon

Clube do Autor, 2014. 400 p.

\$20.00

(eBook non disponible)



8954.

Zack, Devora

Networking : Crie a Sua Rede de Contactos e Influência.

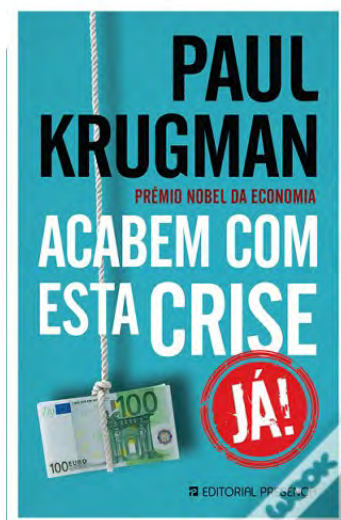
Original title : Networking for People Who Hate Networking

Bookout, 2014. 192 p.

\$17.00

(eBook non disponible)

Finance



8951.

Krugman, Paul

Acabem com esta Crise Já !

Original title : End This Depression Now!

Editorial Presença, 2012. 248 p.

\$17.00

(eBook non disponible)



8989.

Porter, Eduardo

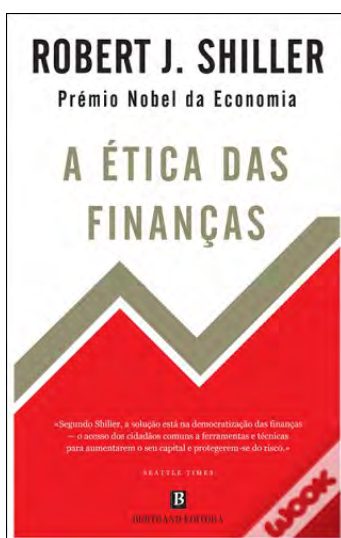
Tudo Tem Um Preço. A lógica secreta dos preços que pagamos.

Original title : Price of Everything (The): The True Cost of Living

Lua de Papel, 2011. 312 p.

\$10.00

(eBook non disponible)



8990.

Shiller, Robert J.

Ética das Finanças (A).

Original title : Finance and the Good Society

Bertrand Editora, 2015. 440 p.

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- Everything Store (The): Jeff Bezos and the Age of Amazon, 11
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- Getting Things Done: The Art of Stress-Free Productivity, 2
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- How to Win Friends & Influence People, 3
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- Napoleon Hill's Think and Grow Rich: A 52 Brilliant Ideas Interpretation, 10
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- Positive Intelligence: Why Only 20% of Teams and Individuals Achieve Their True Potential AND HOW YOU CAN, 3
- Power of Habit (The): Why We Do What We Do in Life and Business, 4
- Price of Everything (The): The True Cost of Living, 12
- Primal Leadership: Unleashing the Power of Emotional Intelligence, 6
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